

PORT AGGREGATES, INC.

\$75 million-\$99.9 million • Employees: 260 • portaggregates.com

Port Aggregates was started in 1979 in Mermentau, La., as a subsidiary of Guinn Bros., Inc. It became an independent company in 1985, when Andrew Guinn, Sr., took over as president.

The company expanded into Lake Charles in 1986. In 1993, Port Aggregates opened its BT-4 deep-water aggregate supply yard in Lake Charles, and in 2000 it opened its pre-cast concrete facility in Jennings. In 2002, the company expanded to include a concrete plant in Jennings, with five concrete trucks.

Since then, the company's opened six additional concrete plants and two aggregate yards throughout Southwest Louisiana.

In August of 2012, Port Aggregates purchased all Angelle Concrete western assets, and added 150 employees.

Revenue was down last year, though the company was awarded "a good bit of work," says Guinn. The weather, he says, prevented production during the year. The future, however, looks good, Guinn says, with the LNG construction and backlog work from weather delays last year. "Consumer confidence is high, and we hope that translates into a prosperous 2018," Guinn says.



SOLAR SUPPLY

\$75 million-\$99.9 million • Employees: 250 • solarsupply.us

Ray Dinger and Thelma Manuel Dinger founded Solar Supply in 1954 with one location, in Lake Charles. The company now has 61 sales offices in Alabama, Arkansas, Louisiana, Texas and Mississippi. Solar Supply is a wholesale distributor of air conditioning, heating, ventilation and refrigeration equipment, parts and supplies. The company distributes products from 500 vendors throughout North and South America to 7,200 customers.

The company's received numerous awards, and continues to grow year after year.

Solar Supply has three operations in Lake Charles: its corporate office at 1212 12th St., its warehouse at 3935 Hwy. 90 E., and the sales outlet at 317 E. LaGrange St. The company is heavily invested in all geographic areas of the state, with operations in Leesville, Opelousas, New Iberia, Natchitoches, Alexandria, Baton Rouge, Monroe, Houma, Lafayette, Mandeville, Gonzales, Gretna, Harahan, Hammond, La-Place, Slidell, Shreveport and Ruston.

The company's many Texas operations include key sites in Beaumont, Orange, Port Arthur, McKinney, Corpus Christi, and other Southeast Texas locales. There are four Houston facilities.

Products distributed by the company



LAKE CHARLES
LCOS office supply

SUPPLIES FURNITURE SERVICE DESIGN
(337) 494-6200 fax (337) 494-7587
www.lcos-furniture.com



**One Of The Largest
Privately-Owned Office
Products Dealers in SWLA**



**Office Furniture
USA Dealer**



- **Only qualified dealer to specify, install, and service panel systems or cubical furniture**
- **Products and pricing that compete with the national chain stores, plus the customer service of a locally owned dealer**

ONE OF THE LARGEST OFFICE FURNITURE SHOWROOMS IN SWLA IS AT 320 7TH ST!

include A.O. Smith, Airmate, All-style Coils, Amana P-Tac, Aspera, ATCO Rubber, Bostich, Bristol, Broan, Coleman/Evcon, Cozy, Devco, Duro-Dyne, Fiskars, Harris, Honeywell, ICM, Johnson Controls, Klein Tools, Luxaire, Malco, Mastercool, Mitch-Vent, Parker, Ranco, Richie, Robertshaw, Supco, United McGill, US Aire, Comfortstar, Eubanks Seabreeze, Pro 1, Samsung, Sterling, York, Hardcast, Fieldpiece, Turbo Torch and White Rogers.

Revenue is up, and the company expects a "moderate rise" in revenue in the future.

ALL STAR BUICK GMC

\$50 million-\$74.9 million • Employees: 79 • allstarbuickgmctruck.com

All Star is a family-run, hands-on operation that opened in 1987. It services a 60-mile area from its Sulphur location, which includes a state-of-the-art 16,000-square-foot repair facility, offering RhinoLiner spray bedliner, running boards, bug shields, fender well liners, rain guards and much more. They also offer top-notch quick lube, tire and alignment, and body work services.

All Star has made customer service with a personal touch the foundation of its business. It's continued a tradition of total availability for its customers — you can talk to All Star's owner any time.

The dealership expanded with a new location in December of 2008. It's now a GMC Elite Fleet dealership for SWLA. The dealership just expanded its list of services to include heavy duty trucks, with a service center that works on all heavy duty trucks and buses. The center is staffed by certified techs.

Revenue is up, with a huge in-crease in sales due to the industrial expansion in the area.



ALFRED MILLER CONTRACTING CO.

\$50 million-\$74.9 million • Employees: 320 • alfredmiller.com

Founded as a masonry contractor in 1947, Alfred Miller Contracting is celebrating its 71st year of business in SWLA.

In the mid-90s, the company added pre-cast concrete buildings to its list of products, and became a design/build general contractor. Around that same time, it also became the only Louisiana company to install fireproofing of structural steel for refineries and chemical plants. The fireproofing operation has continued to expand, and in the past decade, the company has completed a series of the largest shop fireproofing projects in U.S. history.



Philip Miller

continued

The company was able to hold on-to its employees during the “lean” years leading up to the current industrial expansion, and is now reaping the benefits, as it’s been able to take on the in-creasing number of projects in the area.

Capital projects are moving forward, and new projects are being announced all the time, says CEO Philip Miller, and the company’s future looks great. While the pace of the projects has been slower than anticipated, that’s good news, says Miller, as it means that the boom will last longer than expected, and local companies will be able to get a greater percentage of the work.

SUN INDUSTRIAL GROUP

\$50 million-\$74.9 million • Employees: 945 • sunindustrialgroupllc.com

Sun Industrial began in 1983 as an industrial general maintenance contractor with four employees. Today, the company employs over 900 and services an area that includes Louisiana and Texas, as well as North Dakota.

The company specializes in industrial mechanical and civil construction and midstream services. They recently, due to high demand from clients, formed a turnaround division. The company’s reputation has allowed it to expand as clients seek capable local contractors.

The company also gives back to the community through charity work, and works with various local tech colleges to train and hire students in an effort to increase the qualified workforce in the area.

The industrial expansion in the area, of course, has meant a revenue increase over the last year or so, and CEO Jarrett Smith expects steady growth to continue for the



next five to seven years, and beyond that, as newly completed facilities will require maintenance, capital projects and pipeline connections.

AUTOPLEX GROUP

\$50 million-\$74.9 million • Employees: 110 • goautoplex.com

Autoplex, founded in 1991, has become one of the first places people stop to buy quality pre-owned cars, and a leader in

the rent and lease-to-own markets, as well.

The group now has three locations — in Moss Bluff, Sulphur and Lafayette — that are serving all the Louisiana parishes from Houma to the Texas border.

Autoplex Group’s unique “multi-store” website allows buyers to shop the inventories of all of their stores with just one click. The company’s in-house credit program makes driving away with a quality used car a reality for buyers of all financial backgrounds and credit levels.

As pre-owned sales are up and continue to climb, AutoPlex has recently expanded their Moss Bluff location’s size and inventory to keep up with the demand and is focused on continuing to grow along with the local market.

Revenue is up; in fact, 2018 sales are exceeding 2017, both in amount and pace.



BUBBA OUSTALET AUTOMOTIVE GROUP

\$50 million-\$74.9 million • Employees: 95 • bubbaoustalet.com

The Bubba Oustalet Automotive Group is run by the second and third generations of a 66-year automotive family which carries on a long tradition of quality service and customer satisfaction. The dealership, based in Jennings, was founded in 1952 as a Ford-only store by Bubba Oustalet. The company added Lincoln to the mix in 1954, and Toyota in 1976. Bubba Oustalet Chevrolet and Cadillac opened in 1988.

Today, family members Rick Oustalet, Joel Oustalet, Jimmy Oustalet, Jimmy Lyons, Darren Oustalet, Brian Oustalet, Jolie Picou and Chance Oustalet are running the business. The company now represents five franchises and three used car locations, serving a 10-parish area.

CEO Richard Oustalet says business was slow through early 2016, due to the slumping oil market, but the company “caught up during the last six months of 2016.” It remained slow in 2017, but Oustalet says the company should see 5- to 8-percent growth in 2018.



BETTER BRANDS. LOWER PRICES. Guaranteed!

Stine

THANK YOU SWLA! FOR VOTING US BEST HOME IMPROVEMENT CENTER



Sulphur • Lake Charles • DeRidder • Jennings • Iowa

William St.
office building
project by
Alfred Palma, Jr.

Visit us online at stinehome.com