

## Solar Supply

**\$75 million-\$99.9 million**

**Employees: 250**

**solarsupply.us**

Ray Dinger and Thelma Manuel Dinger founded Solar Supply in 1954 with one location, in Lake Charles. The company now has 61 sales offices in Alabama, Arkansas, Louisiana, Texas and Mississippi. Solar Supply is a wholesale distributor of air conditioning, heating, ventilation and refrigeration equipment, parts and supplies. The company distributes products from 500 vendors throughout North and South America to 7,200 customers.

The company's received numerous awards, and continues to grow year after year.

Solar Supply has three operations in Lake Charles: its corporate office at 1212 12th St., its warehouse at 3935 Hwy. 90 E., and the sales outlet at 317 E. LaGrange St. The company is heavily invested in all geographic areas of the state, with operations in Leesville, Opelousas, New Iberia, Natchitoches, Alexandria, Baton Rouge, Monroe, Houma, Lafayette, Mandeville, Gonzales, Gretna, Harahan, Hammond, La-Place, Slidell, Shreveport and Ruston.

The company's many Texas operations include key sites in Beaumont, Orange, Port Arthur, McKinney, Corpus Christi, and other Southeast Texas locales. There are four Houston facilities.

Products distributed by the company include A.O. Smith, Airmate, All-style Coils, Amana P-Tac, Aspera, ATCO Rubber, Bostich, Bristol, Broan, Coleman/Evcon, Cozy, Devco, Duro-Dyne, Fiskars, Harris, Honeywell, ICM, Johnson Controls, Klein Tools, Luxaire, Malco, Mastercool, Mitch-Vent, Parker, Ranco, Richie, Robertshaw, Supco, United McGill, US Aire, Comfortstar, Eubanks Seabreeze, Pro 1, Samsung, Sterling, York, Hardcast, Fieldpiece, Turbo Torch and White Rogers.

Revenue is up, and the company expects a "moderate rise" in revenue in the future.



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## Alfred Miller Contracting Co.

**\$50 million-\$74.9 million**

**Employees: 250**

**alfredmiller.com**

Founded as a masonry contractor in 1947, Alfred Miller Contracting is celebrating its 70th year of business in SWLA.

In the mid-90s, the company added pre-cast concrete buildings to its list of products, and became a design/build general contractor. Around that same time, it also became the only Louisiana company to install fireproofing of structural steel for refineries and chemical plants. The fireproofing operation has continued to expand, and in the last 10 years, the company has completed a series of the largest shop fireproofing projects in U.S. history.

The company was able to hold on to its employees during the "lean" years leading up to the current industrial expansion, and is now reaping the benefits, as it's been able to take on the increasing number of projects in the area.

Capital projects are moving forward, and new projects are being announced all the time, says CEO Philip Miller, and the company's future looks great. While the pace of the projects has been slower than anticipated, that's good news, says Miller, as it means that the boom will last longer than expected, and local companies will be able to get a greater percentage of the work.